

PROJECT MOUNTAIN - Opportunity to acquire a distributor of timber doors and door accessories based in the Midlands

Acquisition opportunity

BK Plus brings to market the opportunity to acquire an independent, leading provider of innovative and quality manufactured timber doors and door accessories to the UK housing market. The Company offers an extensive range of quality manufactured products under its established and industry recognisable brand with a reputation for supplying premium quality products.

With geographic coverage across the UK and long-standing relationships with manufacturing partners around the world, the Company has well established routes to market including builders merchants, specialist retailers and e-commerce partners. The Company's structure includes a highly experienced management team and knowledgeable workforce with a deep understanding of its marketplace.

Reasons for sale

Like many others, the Company's business has been susceptible to the current challenges facing the construction sector and particularly trading conditions affecting housebuilders. Rising raw material and transport costs are increasingly difficult to predict and manage, and customers are reluctant to accept price rises in a competitive market.

The Company engaged with a corporate finance boutique earlier this year and received interest from several parties. However, offers to acquire the Company as a going concern could not be progressed for a variety of reasons, and the directors are mindful of their fiduciary duties as the Company moves through the notoriously quiet festive period.

Financial information	Management accounts for 6month period ending 30 September 2024 £	Draft Statutory Accounts y/e 31 March 2024 £	Statutory Accounts y/e 31 March 2023 £
Turnover	4,628,195	8,766,179	10,440,024
Gross profit	1,572.258	2,870,248	3,698,547
Gross profit %	33.97%	32.7%	35.4%
Operating profit/(loss)	(404,051)	(958,418)	108,689

The Process

Please note that this is an accelerated opportunity which could result in a sale of the company, or its business and trade assets via an insolvency process. The opportunity could also be removed at any stage. Please register your interest as soon as possible. All interested parties will be required to sign a non-disclosure agreement ("NDA") before being given access to additional information. Offers must be submitted in writing and accompanied by proof of funding, on or before midday on **3 January 2025.**

All contact on this opportunity should be with:

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