

### **Hilco Highlights Autumn News & Events**

At Hilco Global Europe we pride ourselves on our position as a leading global advisory firm providing asset monetisation, valuation and disposal services across a wide range of industries across the world. Discover our commercial updates and current company news.

### **Current Sale Opportunities**



Thomas Cook Domain Names: Hilco is marketing for sale a portfolio of domain names of Thomas Cook Group PLC (in Liquidation) and certain subsidiaries (also in Liquidation). These domain names are likely to have broad appeal across the travel, tourism, hotels, leisure, entertainment and insurance industries, amongst others. Various attractive domains are available such as lateescapes.com, holidayhotels.com, hoteltransfer.com, travelcare.co.uk, cruisefinders.co.uk and sportbookings.co.uk, and in excess of 100 more. The deadline for offers is Wednesday 27 November 2019 at 4pm GMT. Offers are invited for the domain names as a portfolio or individually. For further information, please see the website listing.

Thomas Cook Training Centre: Hilco offered for sale the Training Centre Assets from the Thomas Cook Cheadle Training Facility on the Instructions of AlixPartners. All offers were received last week. Further Thomas Cook Sales will be available on www.hilcoind.com in the coming weeks.

# Thomas Cook



### Closed Hilco Deals

#### **Howard Hunt City:**

A disposal sale of the print & mailing machinery sited at two production facilities in Dartford, Kent, operated by Howard Hunt City, a well-established direct mail facility. In the six weeks following instruction to return keys to respective landlords, we ran an accelerated sales process and created considerable cost-saving for our client whilst simultaneously maximising asset realisations in a well-marketed online auction. Non-UK participants came from as far afield as Turkey, Greece, Poland, Czech Republic and the Netherlands.

#### Blackpool Football Club:

Hilco were instructed by Paul Cooper and David Rubin of David Rubin & Partners, the Joint Receivers of Blackpool Football Club, to assist in the sale of the Club. A number of offers were received after a comprehensive sales and marketing exercise. After a highly competitive bidding process, the Joint Receivers identified Simon Saddler, a fan of the Club since a young age, as the winning bidder.

Loot Financial Services: Hilco was instructed by Henry Shinners and Adam Stephens of Smith & Williamson LLP, the Joint Administrators, to assist in the sale of physical and intellectual property assets from Loot Financial Services LLP (in Administration). Following the successful sale of the company's physical assets, Hilco sold a number of licenses to the Loot software platform and has subsequently completed a sale of both the software platform and brand, resulting in a favourable return for the company's creditors.

#### **Sphere Medical:**

An online auction carried out over two days of two locations of Laboratory, Manufacturing, Medical Analysis, Test & Measurement and Engineering Equipment. Further to Hilco Global's marketing exercise, the physical assets were sold in late October. A sale of the Company's intellectual property assets continues.

#### **Dawnus Construction:**

A £5m Live and Online auction sale of over 1000 lots of construction equipment repatriated from over 40 live sites nationally. Assets sold globally to 21 separate countries throughout Europe, Middle East and Africa, with 253 separate buyers, from 64 countries registered.

#### **British Ceramic Tile:**

A disposal sale of the Newton Abbot facility of a specialist tile manufacturing company. Assets sold globally to buyers from UK, Europe, Malaysia and Egypt. Hilco also sold the associated intellectual property assets of BCT to Al-Murad, Britain's largest independent tile and natural stone distributor and retailer.

#### **Bolton Football Club:**

Hilco was instructed by Paul Appleton and Asher Miller of David Rubin & Partners, the Joint Administrators of Bolton Wanderers Football Club to assist in the sale and marketing of the Club and its related football assets. Following our comprehensive sales and marketing exercise, a number of offers were received for the Club. The Joint Administrators identified Football Ventures, led by Sharon Brittan, as the winning bidder.

#### Quadriga:

A disposal of the business and assets of Quadriga, a leading provider of hotel entertainment software solutions. Following our marketing program being conducted, several offers were received. We successfully completed and coordinated a swift completion of a deal with Mimir Invest AB, a global investment firm acquiring mature and growing companies.

#### **PMC Soil Solutions Limited:**

A successful online auction of 11 Tippers, relating to PMC Soil Solutions, ranging from '67 Plate to '12 Plate registration vehicles which exceeded expectations in terms of realisations. Prior to the sale Hilco organised the collection of the Tipper fleet to third party storage and assisted with the safe removal of hazardous and non-haz waste from specific tippers to assist the Administrators and Finance Companies as well as assisting with the general site clean-ups required.

#### Kanes Foods Ltd:

A disposal of the Bagged Salad Production equipment of Kanes Foods. Assets sold globally to Holland, Australia, UK and Europe.

### **Company News**

We are delighted to announce several new team members have joined Hilco in the past couple of months and wish them a very warm welcome.

Jon Cookson has joined us as Managing Director of Real Estate Advisory Services UK and Europe. Jon has spent the last 11 years at Colliers' International as Head of Advisory and Restructuring and has over 30 years' experience in Real Estate Advisory and Restructuring.

**Priya Kapur** has joined our Birmingham team. Priya has over 9 years experience with the Finance and Banking Sector and most recently spent the last two years with HSBC Equipment Finance.

**Simon Charlesworth** has joined our Field Examination Team and has over 22 years experience in invoice finance/ABL. He joins us from SIA and has previously held roles with both Burdale (now Wells Fargo) and BAML.

Thomas Wood has joined us as an Intellectual Property Analyst in our Glasgow office. Prior to starting with Hilco, he worked in business intelligence and for a consultancy in Edinburgh that built spin-out companies for the University of Edinburgh's College of Medicine.

**Harry Smith** has joined us in the Leeds office as an Inventory Analyst. Harry joins us from Capita PLC where he worked in Financial Services for the past six years.

Julian Hall has joined our Machinery and Business Assets team. Prior to starting with Hilco, Julian has worked in the corporate recovery profession for several years, most recently with Turpin Barker Armstrong in Surrey.

## **Upcoming Events**

**Birmingham Office** have their annual Client Christmas Drinks at Utopia on Monday 16th December.



Keep up to date with company news by following us on LinkedIn: <u>Hilco Valuation</u> Services and Hilco Streambank





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